

Vedat Mert Asan

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Enterprising, responsible, outgoing, and creative-minded Project Management Engineer in the defence industry. Skilled in project management, software development, and electronics. Involved in various NATO-related projects and events. Proficient at building and maintaining professional business relationships with strong communication skills. Great academic record with various achievements.

EDUCATION

2021-2023 **Middle East Technical University, Ankara, Turkey**
M.S. in Engineering Management

2015-2021 **Bilkent University, Faculty of Engineering, Ankara, Turkey**
B.S. in Electrical and Electronics Engineering

Comprehensive Scholarship & TUBITAK 2205 Scholarship

Achievements:	2014	National Akdeniz University Mathematics Olympiads	Silver Medal
	2014	TÜBİTAK National Science Olympiads	Bronze Medal
	2012	TÜBİTAK 43th National Students Research Projects	3rd in Region

EXPERIENCE

Nov 2021 - Present **ASELSAN (Defence), Project Manager, Ankara**
Performing Business Development, Product & Project Management activities under high-tech complex defence projects according to the project management principles, processes, and tools. Serving as the primary contact for customers and various stakeholders. Leading HF Naval Radio Projects and **NATO BRASS** integrations.

Responsibilities include:

- Business Development & Customer Relations
- Requirements Analysis
- Contract Negotiations
- Schedule and Budget Planning & Control
- Project Coordination
- Risk Management
- Integration Management
- Stakeholder Management
- Vendor Management
- End-to-End (E2E) Delivery

May 2021 - Nov 2021 **MİLSOFT (Defence&Software), Acquisition and Proposals Specialist, Ankara**
Tracked projects' acquisition requirements, prepared RFPs and evaluated proposals. Managed vendor contracts and deliveries to be provided on time and on quality. Performed procurement activities for the **Hvbs NATO ACCS** Project. Managed procurement processes according to **CMMI5** standards. Served as a focal point of contact for vendors and project/portfolio managers. Managed Purchase Request Forms, Request for Proposals and Price Proposals.

Sep 2020 - May 2021 **Bilge Adam Technology(Defence&Training), Account Manager, Ankara**
Managed training services and large-scale staffing projects for defence companies and government corporations on IT subject. Served as a focal point of contact for stakeholders. Developed solutions and prepared bids & proposals. Performed administrative reporting and documenting activities.

CONFERENCE & EVENTS

- 2022** **NATO CWIX22**, JFTC, Poland
2022 Efes 2022 Exercise, the largest planner
 exercises of the Turkish Armed Forces
2022 SAHA EXPO Defence Fair,
 İstanbul Turkey

COURSES & CERTIFICATIONS

- PRINCE II Foundation Certificate (On-going)
Google, Project Management Certificate
Oracle, Primavera P6

SKILLS AND ABILITIES

Communication, Leadership, Teamwork, Problem-Solving, Planning, Management

Technical

- Programming : Java, Python, AWS, Google Cloud, Machine Learning
Electronics : LTSpice, FPGA, Simulink, EPLAN, Hardware & System Design
Microsoft : Office, Excel, PowerPoint, SharePoint, MS project
Other : Primavera P6, Agile, Scrum, Waterfall, CRM, SAP, Adobe Creative Tools

Languages : English (proficient), French (elementary), Turkish (native)

Personal Traits : Self-Confident, Analytical Thinker, Target-Oriented, Self-Disciplined